

CLASS FOUR AND FIVE TRUCKS BID #ESCNJ 18/19-42

MANUFACTURER: ISUZU

Beyer Bros. Corp., 109 Broad Ave., Fairview, NJ 07022 All New Jersey Counties Served

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>
NRR CREW CAB					
NV354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NV364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NV454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NV464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NRR REGULAR CAB					
NU154	109" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU164	109" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU254	132.5" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU264	132.5" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU474	176" WB - White Side Mounted Fuel Tank PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU484	176" WB - White Side Mounted Fuel Tank PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU554	200" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU564	200" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NU654	212" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NU664	212" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NQR CREW CAB					
NS354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NS364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NS454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NS464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NQR REGULAR CAB					
NR154	109" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NR164	109" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NR254	132.5" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NR264	132.5" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NR354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NR364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NR454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NR464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NR474	176" WB - White Side Mounted Fuel Tank PW, PL, AC	28.4%	22.0%	N/A	18.0%

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NQR REGULAR CAB-CON'T					
NR484	176" WB - White Side Mounted Fuel Tank PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NR554	200" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NR564	200" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NPR-XD CREW CAB					
NZ354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NZ364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NZ454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NZ464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NPR-XD REGULAR CAB					
NY154	109" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NY164	109" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NY254	132.5" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NY264	132.5" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NY354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NY364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NY454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NY464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NY474	176" WB - White Side Mounted Fuel Tank PW, PL, AC	28.4%	22.0%	N/A	18.0%
NY484	176" WB - White Side Mounted Fuel Tank PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NPR-HD CREW CAB					
NG354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NG364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NG454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NG464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NPR-HD REGULAR CAB					
NF154	109" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NF164	109" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NF159	109" WB - White In Rail Fuel Tank with PW, PL, AC, AT Tires	28.4%	22.0%	N/A	18.0%
NF254	132.5" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NF264	132.5" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NF259	132.5" WB - White In Rail Fuel Tank with PW, PL, AC, AT Tires	28.4%	22.0%	N/A	18.0%
NF354	150" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NF364	150" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%

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NPR-HD REGULAR CAB-CON'T					
NF359	150" WB - White In Rail Fuel Tank with PW, PL, AC, AT Tires	28.4%	22.0%	N/A	18.0%
NF454	176" WB - White In Rail Fuel Tank with PW, PL, AC	28.4%	22.0%	N/A	18.0%
NF464	176" WB - White In Rail Fuel Tank with PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%
NF474	176" WB - White Side Mounted Fuel Tank PW, PL, AC	28.4%	22.0%	N/A	18.0%
NF459	176" WB - White In Rail Fuel Tank with PW, PL, AC, AT Tires	28.4%	22.0%	N/A	18.0%
NF484	176" WB - White Side Mounted Fuel Tank PW, PL, AC, Limited Slip	28.4%	22.0%	N/A	18.0%

DELIVERY CHARGES BY COUNTY

Atlantic	\$300.00	Gloucester	\$300.00	Ocean	\$300.00
Bergen	\$125.00	Hudson	\$150.00	Passaic	\$150.00
Burlington	\$300.00	Hunterdon	\$225.00	Salem	\$300.00
Camden	\$275.00	Mercer	\$250.00	Somerset	\$250.00
Cape May	\$325.00	Middlesex	\$250.00	Sussex	\$275.00
Cumberland	\$300.00	Monmouth	\$250.00	Union	\$250.00
Essex	\$150.00	Morris	\$150.00	Warren	\$275.00

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$200.00 PER MONTH.

BUILD OUT TIME ESTIMATE: 30-60 DAYS ARO

CUT OFF DATE FOR 2019 PRODUCTION: NOVEMBER 2019